

# Solution Design. Integration. Technical Services.



## Our Story

Communications Engineering Company (CEC) is a Technology Solutions Provider. Nationally recognized for setting the standard for technology solutions, we have a history of industry ‘firsts’ that began over 70 years ago. Since our doors opened in 1946, our mission has been, and continues to be, to deliver world class technology experiences that improve the lives of our people and our partners.

That commitment and responsibility means we stay on the leading edge of technology. We deliver solutions that support the ability of our customers to thrive in an ever-increasing world of uncertainty and competition. We offer critical systems infrastructure that delivers connectivity, security and communications. And with a staff of more than 300 technical, business and support employees across the Midwest, we have the expertise and reach necessary to deliver practical results and tailored solutions.

### How do we differentiate ourselves from competitors?

We focus on understanding each customer's unique needs, create partnerships through discovery and then deliver a complete technology solution. Staying one step ahead is about having the right people to consult, solve challenges, implement results and manage through to the end of each project. Our customers can expect that, for every project.

## Technologies We Deliver



### Audio/video

We collaborate with customers to create an environment that allows you to deliver big ideas, optimize meeting space, and interact seamlessly.



### Information Technology

We manage system convergence on your network, maximize connectivity and implement a secure, scalable, and reliable network environment.



### Fire & Security

Develop the best solutions to monitor, secure, and protect your people and property. We assure regulatory requirements are met.



### Healthcare Communications

CEC will help you use technology to manage emergencies, meet requirements, increase collaboration, and improve workflow.



### Two-way Communications

Our team provides the expertise to help you connect users to mission-critical information with reliable, durable, and flexible communications solutions.

## Market Focus



## Technology Oversight



As a leading Technology Solutions Provider, CEC is on the forefront of new initiatives in the marketplace. We've created an oversight committee of experts to assure our success.

### One Goal

The Technology Solutions Committee (TSC) works to integrate new and current technologies across CEC's technology suites. TSC consists of technical masters who focus on CEC's ability to create solutions for our customers by looking at their whole experience.

We are committed to delivering a complete technology solution for our customers.

THE EXPERIENCE MATTERS



Connect with CEC

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## Industry News: The Managed Systems Program

Managing the complex technology systems throughout an organization can be a costly distraction from running the core business. CEC's Managed Systems Program (MSP) packages the latest technology into an affordable monthly usage payment. With CEC's MSP, customers get installation of the system with end user training for the life of the system.

Our customers never worry about downtime because CEC maintains the system throughout the term including, software upgrades, programming changes, repairs, and an annual PM check to assure the system is performing optimally. At the end of the term, customers have the option to upgrade to the latest solution.

## Locations in IA, MN, WI

2701 SE Convenience Blvd., Ste 6  
Ankeny, IA 50021  
515.289.3713

2200 American Blvd.  
De Pere, WI 54115  
920.434.9082

3080 S. Calhoun Rd.  
New Berlin, WI 53151  
800.432.9082

6230 N. Brady St.  
Davenport, IA 52806  
563.386.0377

★ 405 Boyson Rd.  
Hiawatha, IA 52233  
800.377.0271

1012 Hartman Ave.  
Waterloo, IA 50701  
800.377.0271

1075 Cedar Cross Rd., Suite 4  
Dubuque, IA 52003  
563.556.0772

2902 Dairy Dr.  
Madison, WI 53718  
608.282.7715

We're here in MN!  
Brooklyn Park, MN 55454  
800.377.0271

## Our Executive Team



Kim Lehrman  
CEO



Randy Montelius  
VP of Technology



Shereen Bender  
Executive VP  
of Operations



Tyler Ebnet  
VP of Sales and  
Marketing



Mat Hennings  
VP of Finance

“Our customers continue to accelerate technology investment to improve their operations, keep people safe and secure their valuable assets. We provide the solutions that make their goals a reality.”

- Kim Lehrman

- 70+** Years of Technical Expertise
- 8** Office Locations in the Midwest
- 300+** Dedicated CEC Staff
- 850+** Technical Certifications
- Un-Limited** Customer Commitment

## The Experience Matters ★

At CEC, The Experience Matters. The expertise of our people, and the experience that our customers have with each interaction, is what makes our client partnerships great.

The Experience Matters



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